RetailHQ

PRODUCT SHOWCASE · 2026

AI-POWERED RETAIL INTELLIGENCE · IQ & ERP-GO

Your ERP already knows. Now just ask it.

ERPDash puts an AI analyst on top of your IQ / ERP-Go data — with a full suite of dashboards behind it: VAT recovery, dead-stock cash, financials, debtors, creditors and the whole group, live.



www.retailhq.co.za
Built for IQ / ERP-Go retailers

retailhq.co.za/book
Book a 20-minute walkthrough

RetailHQ

WHERE IT STARTED

It started with R3 million in VAT.

We built an input-VAT recovery system for an ERP-Go store and found almost **R3 million** in VAT that was owed but never claimed. That got our clients asking the bigger question — what else is the ERP data not telling us? — and RetailHQ grew into a full intelligence layer that reads IQ directly.

~R3m
input VAT recovered
for a single ERP-Go client

8
tools, one platform
on top of your IQ data

0
disruption to trading
reads IQ, never writes to it

THE SUITE

VAT dashboard
Continuous input-VAT recovery and compliance — not a once-a-year scramble.

ERP-Go report server & scheduler
Every report automated and delivered, without tying up a till.

Inventory Optimizer
Frees the cash trapped in dead and excess stock — and buys the right lines first.

Debtors & Creditors profiling
Who actually makes you money, who's slow, and where the risk sits.

Store Optimizer
The whole-business picture per store, ranked by rand impact.

Ask — AI on your data
Ask the business a question in plain English; get an answer from live IQ data.

DeadStock Depot
A private marketplace to move surplus and dead stock between stores and to trade buyers.

In-store & staff screens
Rotating staff KPI & target boards on any tablet or TV, national promotions, WiFi onboarding, and supplier ad revenue.

...and a lot more

Business valuation · Expiry & shelf-life alerts · Control-weakness & audit checks · Till cash-up & POS integrity · Stock-take & variance · Price & margin management · Loyalty & campaigns · Report store · Custom dashboards

New capabilities ship regularly — if the answer is in your IQ data, we can surface it. Ask us what else you'd like to see.

ERPDASH · VAT DASHBOARD

The VAT you're owed — found, and proven.

Continuous input-VAT recovery and a clean VAT201, read straight from IQ. Every recoverable line is traced back to its transaction and tax invoice — so a claim is evidence, not a guess.

VAT — Demo Build & Hardware

tax period 09/2026 · reconciled to the ledger

Input VAT recovered	Flagged to review	Output VAT	Input VAT claimed	Net VAT payable	Docs matched
R2.84m	**R186k**	**R5.21m**	**R3.98m**	**R1.23m**	**98.6%**
to date · owed but unclaimed	142 lines	this period	this period	VAT201 field 20	to a valid tax invoice

WHERE THE RECOVERY COMES FROM

CATEGORY	LINES	VAT RECOVERABLE
Fuel & logistics	312	R84 200
Repairs & maintenance	148	R41 600
Import VAT (customs)	24	R33 500
Subsistence & travel	96	R18 900
Miscoded tax types	210	R8 100

VAT201 — RECONCILED

FIELD	DESCRIPTION	AMOUNT
1	Standard-rated sales	R34.7m
4	Output VAT	R5.21m
14	Input VAT — capital	R0.31m
15	Input VAT — other	R3.67m
20	VAT payable to SARS	R1.23m

This is where the R3m came from. ERPDash scans every purchase and expense for input VAT that was missed, miscoded or never captured — then backs each line with the transaction and tax invoice, so a SARS query is answered with evidence.

ERPDASH · THE MORNING DASHBOARD

The cash hiding in your stock, in one view.

Every line graded — dead, slow, excess, stockout — with the rand trapped in each, and a budget-aware order plan that clears trapped stock first and buys the urgent movers.

Stock dashboard — Demo Build & Hardware

as at 30 Sep 2026 · click a chip for what it means

On-hand value	Cash trapped	Stockouts	Funded now	Deferred
R4.82m	R1.94m	42	R612k	R154k
8 420 items	40% of stock	selling, zero on hand	214 lines	gap to budget

STOCK HEALTH

Excess	OK	Dead	Discontinued	Slow	Non-merch
R1.02m	R2.41m	R0.74m	R0.21m	R0.18m	R0.12m
980 items	3 120 items	610 items	260 items	420 items	90 items

No stock	Stockout
—	—
3 180 items	42 items

CLEAR FIRST — TRAPPED CASH

ITEM	NO SALE	TRAPPED
Cement 42.5N 50kg	214d	R86 400
Roof sheet IBR 0.47	188d	R61 250
Paint PVA 20L white	401d	R48 900
Wheelbarrow 90L	276d	R33 100

BUY NOW — FUNDED MOVERS

ITEM	ORDER	VALUE
Rebar Y12 6m	120	R41 800
Silicone clear 280ml	480	R18 240
Grinding disc 115mm	600	R12 600
Timber 38×38 PAR	300	R9 900

Why it matters: most yards carry six-figure cash in stock that will not sell this season. ERPDash finds it, ranks it by rand, and funds the reorder from clearing it — so buying tightens cash instead of swallowing it.

ERPDASH · TRANSPARENCY

Nothing is a black box.

Click any number and it opens the exact rule, formula and figures behind it. A manager trusts — and acts on — a number they can interrogate.

DATA & CALCULATION

Cash trapped · R1.94m

The cost value of stock that is dead, slow or excess — cash sitting on the shelf that is not turning.

```
trapped = dead + slow + excess (on-hand value)
```

Dead (no sale 365+ days)	**R0.74m**
Slow (no sale 180–365 days)	**R0.18m**
Excess (> 6 months cover)	**R1.02m**
= Cash trapped	**R1.94m**
Share of on-hand value	**40%**

DATA & CALCULATION

DSO · 41 days

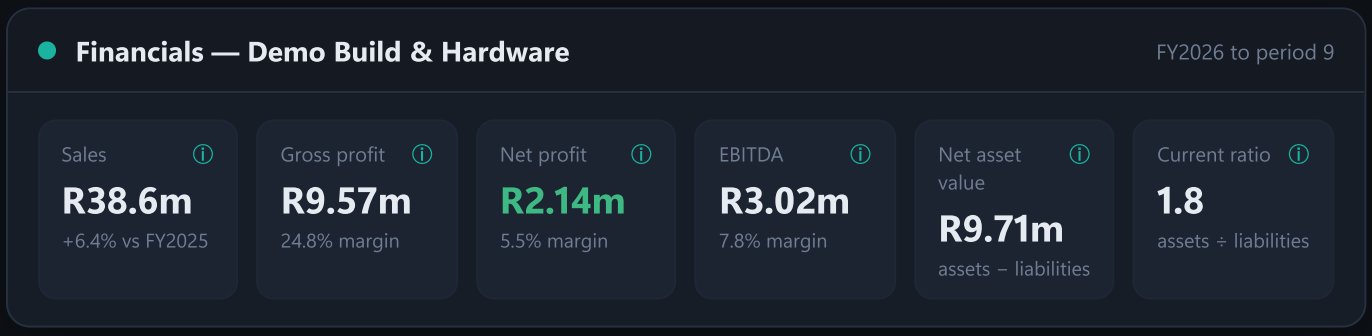
Days sales outstanding — the average time it takes to collect what you are owed. Lower is better.

```
DSO = (net receivable ÷ 12-month credit sales) × 365
```

Net receivable	**R4.26m**
Credit sales (12m)	**R37.9m**
= DSO	**41 days**

ERPDASH · FINANCIALS

The P&L and balance sheet, live from the ledger.



No spreadsheet, no waiting: sales, margin, EBITDA and net asset value straight from the general ledger — every figure one click from the lines that built it.

ERPDASH · DASHBOARDS

Debtors and creditors, read like a risk map.

Who is slow, who is over their limit, your true DSO — and on the other side, what you owe and when it falls due. The ledger, turned into the two or three calls worth making today.

Debtors — Demo Build & Hardware

as at 30 Sep 2026

Net receivable	Overdue (30+)	90+ days	DSO	Over credit limit
R4.26m	R0.98m	R0.31m	41 days	6
812 accounts owing	23% of book	7% of book	avg collection time	by R128k

LARGEST BALANCES

ACCOUNT	BALANCE	OVERDUE	90+	LAST PAID
Debtor 001 over limit	R412 300	R180 000	R42 000	12 Jun
Debtor 002	R286 500	R64 200	—	02 Aug
Debtor 003 over limit	R154 900	R151 000	R88 000	03 May
Debtor 004	R121 400	R12 000	—	21 Sep

Creditors — Demo Build & Hardware

payments applied oldest-first

Net payable	Due now	Overdue (30+)	90+ days	DPO
R3.18m	R2.21m	R0.97m	R0.22m	38 days
142 suppliers owing	not yet overdue	30% of book	7% of book	avg time we take to pay

One screen, both sides of the cash cycle: chase the accounts that matter, hold onto supplier cash as long as terms allow, and see the squeeze coming before it lands.

ERPDASH · AI BUILT IN

An AI analyst you can question — and question back.

Ask in plain English, then keep going. ERPDash writes each read-only query, runs it on your own server, and remembers the thread — so a follow-up builds on the last answer. Powered by Claude from Anthropic.

Ask — Demo Build & Hardware a conversation · it remembers the last few questions

> "Which purchase orders haven't been invoiced, and what are they worth?"

167 open purchase orders · **R2.17m** incl VAT.

> "Which of those can I invoice now from current stock?"

68 have stock on hand — **15 fully covered, 53 partial**. **R742k** invoiceable right now.

> "Are any over their supplier lead time?"

These suppliers have no lead time on file — nothing to measure against, and I won't invent one.

> "Then work it out from the gap between our orders and goods received."

SUPPLIER	AVG LEAD	OVERDUE
Supplier A	14 days	404 days
Supplier B	7 days	391 days
Supplier C	5 days	381 days

AI READ-OUT

Worked each supplier's real lead time from past order → goods-received dates, applied it to the open POs, and flagged those now past due.

What leaves your server

- ✓ Only your **questions and the table & column names** — never your rows.
- ✓ Follow-ups carry only the **earlier questions and SQL**, so the thread has context without sending data.
- ✓ Every query is **read-only**, re-validated, and **shown to you** in full.
- ✓ Click **"Explain"** to send a result back for a written read-out — your choice, per answer.
- ✓ Reaches Claude through a **metered RetailHQ relay**.

Powered by **Claude · Anthropic**

Prefer Copilot or ChatGPT? Every dashboard and report exports to Excel in one click — take it straight into your existing Microsoft Copilot or ChatGPT account and keep working.

Not just Ask: the same AI writes a plain-English read-out on every dashboard and ERP-Go report — the headline, what stands out, and what to do about it — on figures ERPDash has already computed and trusts.

STORE OPTIMIZER

The whole group on one screen.

Every store side by side, ranked by rand impact — with consolidated ordering that moves one store's surplus to another's shortage before you buy anything new.

Business — group view — 4 stores · click a column to sort

STORE	SALES	NET PROFIT	MARGIN	TRAPPED CASH	WORKING CAP
Demo — Summit	R38.6m	R2.14m	5.5%	R1.94m	R6.1m
Demo — Ridge	R29.2m	R1.38m	4.7%	R1.41m	R4.8m
Demo — Coast	R21.7m	R0.72m	3.3%	R1.86m	R4.2m
Demo — Valley	R18.4m	−R0.11m	−0.6%	R2.33m	R5.0m

Valley is losing money while sitting on R2.33m of dead cash. ERPDash shows it at a glance, and the consolidated order plan moves that stock to the stores that can sell it.

DEADSTOCK DEPOT

Turn one store's dead stock into another's sale.

R486k
dead cash freed through inter-store transfers

214
products matched — one store's surplus to another's need

1 click
list from inside ERPDash — codes, prices & photos from IQ

A private marketplace for your group: tick the dead stock you want to move inside ERPDash and it lists on DeadStock Depot — visible to your own stores first, then to verified trade buyers.

GROUP DATA INTEGRITY

One product, one supplier — across every store.

Each store names products and suppliers its own way, and nothing in IQ ties them together. RetailHQ matches them to a single identity on evidence — so cross-store holding, transfers, consolidated spend and price comparison stop being guesswork.

Product matching

one gencode across stores

Gencode **G-00412** — Cement 42.5N 50kg

STORE	STOCK CODE	MATCHED BY
Store A	CEM-42550	barcode ✓
Store B	42550	barcode ✓
Store C	CEM50KG	shared code

Three codes, one product. Evidence order: barcode → shared stock code → supplier article → description. Items with different real barcodes are never merged, and every refusal is listed.

Supplier matching

one supplier across stores

Supplier **S-021** — Cement supplier

STORE	ACCOUNT	MATCHED BY
Store A	SUP-0142	VAT no.
Store B	CMT-01	VAT + reg
Store C	C00214	bank account

Three accounts, one relationship. Evidence order: VAT number → company reg → bank account → phone/email → name. A buying-group VAT (e.g. SPAR) is excluded — it identifies the group, not the supplier.

Why it matters: once each product and supplier has one identity, you see true group-wide holding and spend, move stock between stores with confidence, compare what each store pays, and negotiate with a supplier as a single relationship — every match carrying the reason it was made.

ON-FLOOR STAFF SCREENS

Live targets your whole floor can see.

Sign any Android tablet or TV box into ERPDash as a screen — say **TV1** — and it becomes a live wall board: today's number against the goal, the orders that are stuck, and the ones that can ship now that stock has landed. It pins a store, rotates the views you choose, and refreshes itself. No extra hardware or cabling.

ON THE FLOOR · YOUR TEAM

Floor board — Demo Build & Hardware — live · auto-refresh as often as you like

Sales today	GP %	Baskets	Avg basket	Month to date
R142k	25.3%	318	R447	R3.1m
target R160k · 89%	target 24.0% ✓	target 350 · 91%	target R430 ✓	target R3.4m · 91%

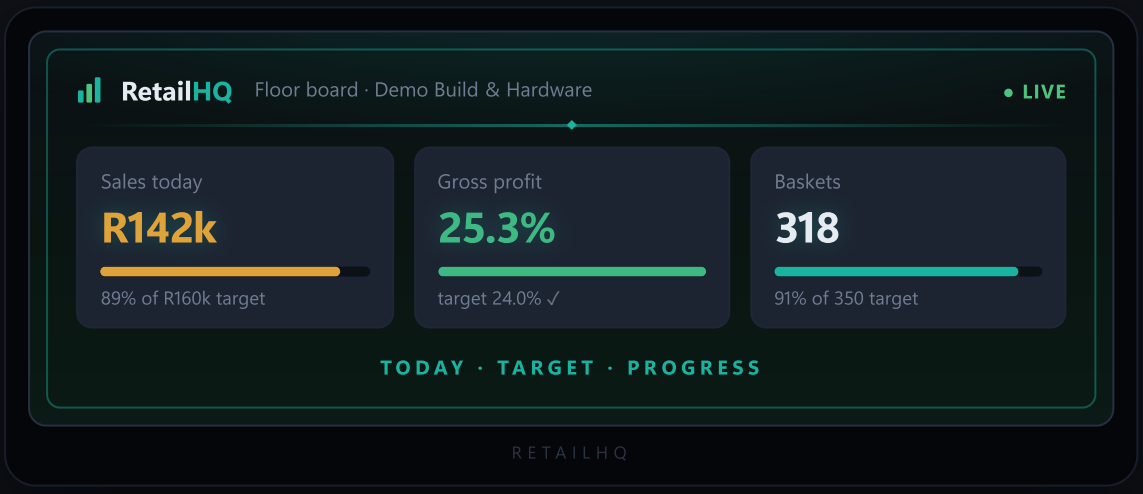
UNRESOLVED ORDERS

ORDER	CUSTOMER	HOLD-UP	VALUE
#10482	Debtor 001	awaiting stock	R48 200
#10477	Debtor 004	credit hold	R12 900
#10471	Debtor 005	part-picked	R6 540

NOW FULFILLABLE — STOCK JUST ARRIVED

ORDER	ITEM	QTY
#10482	Cement 42.5N 50kg	60 ✓
#10468	Rebar Y12 6m	120 ✓
#10455	Roof sheet IBR 0.47	24 ✓

Targets your team can see, in real time: today's number against the goal, the orders stuck and why, and the ones that can ship now that stock has landed. Sign a device in as "TV1" and it rotates whatever boards you pick, as often as you want.



Live targets on the wall. Sign any screen in as "TV1" and it becomes a rotating board — targets, stock, debtors, whatever you choose — refreshing itself.

CUSTOMER SCREENS · IN-STORE MEDIA

Turn your screens into a channel — and a revenue line.

The same screens run national and in-store promotions straight from IQ, build your marketing list over WiFi, and sell ad space to your suppliers — so the hardware pays for itself.

New
revenue line — suppliers pay to run ads on your screens

1 push
a national campaign to every store, plus each store's specials

Opt-in
WiFi sign-ups that grow your marketing list every day



- **National & in-store promotions**
  One push to every screen; each store adds its own specials, priced from IQ — no posters or reprints.
- **Order from the screen**
  Run your web store on the display so customers browse and order right there.
- **Product videos & web pages**
  Play brand and how-to videos, or any of your web pages, between promotions.
- **Sell ad space to suppliers**
  Suppliers pay to run brand ads on your screens — a new revenue line that offsets the hardware.
- **WiFi onboarding**
  Free WiFi for a name and a number — your marketing list grows every day they shop.
- **Know when they're in-store**
  Returning shoppers recognised on your WiFi: footfall, repeat visits and dwell time.
- **Scratch & win**
  Digital scratch cards — every play captures an opted-in shopper for your list.
- **Surveys & competitions**
  Ask the floor a question, run a competition, and measure what lands.

The screen does the selling. A RetailHQ-branded poster running your promos, scratch-and-win and a scan-to-play QR — and when you want, your web store and videos — on any in-store screen.

RetailHQ

SEE IT ON YOUR OWN DATA

Book a 20-minute walkthrough.

On a demo store or your own data, whichever you prefer. We'll show you exactly what RetailHQ would surface for your stores — the trapped cash, the VAT owed back to you, and the decisions waiting in your ERP.

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Figures shown throughout are from a demonstration dataset and are illustrative only. RetailHQ reads IQ / ERP-Go data read-only and does not alter your ERP.